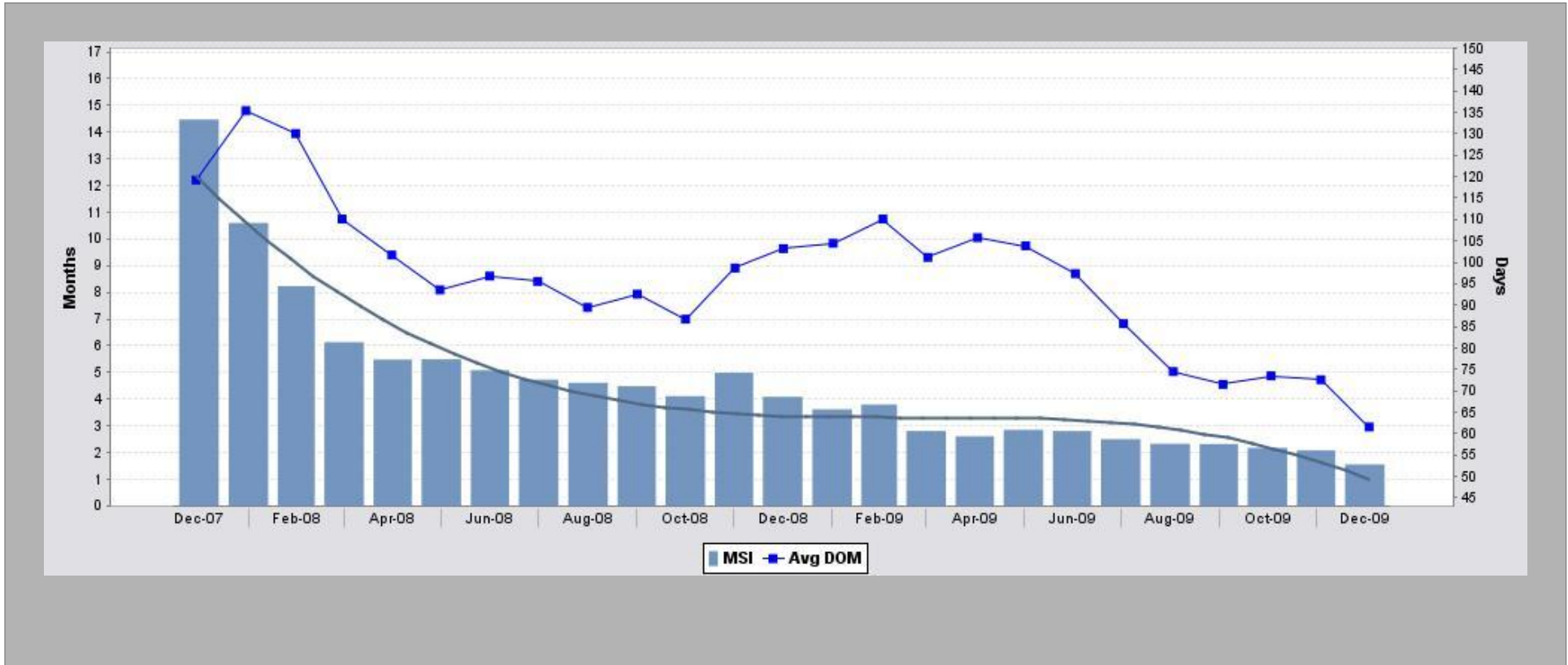


Market Dynamics

Months Supply of Inventory (MSI) 2 Years (Monthly) 12/01/07 - 12/31/09



KEY INFORMATION

	Dec-07	Dec-09	Change	Percent Change
MSI	14	2	-13	-89.2
DOM	119	62	-58	-48.4



MLS: BAREIS	Period: 2 Years (Monthly)	Price: \$0 - \$500,000	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family)					Sq Ft: All
Counties:	Sonoma					

Market Dynamics

Months Supply of Inventory (MSI)

2 Years (Monthly) 12/01/07 - 12/31/09

Coldwell Banker - Santa Rosa

Time Period	Months Supply of Inventory	NAR MSI	# Properties For Sale Last Day of Month	# Properties Under Contract	Under Contract Average DOM	# Properties Sold
Dec-09	1.6	2.0	481	309	62	237
Nov-09	2.1	2.2	612	294	73	273
Oct-09	2.2	2.2	696	320	73	322
Sep-09	2.3	2.4	738	318	71	312
Aug-09	2.3	2.8	792	340	74	288
Jul-09	2.5	2.5	831	332	86	335
Jun-09	2.8	2.5	856	305	97	338
May-09	2.9	2.9	895	314	104	313
Apr-09	2.6	2.6	974	373	106	371
Mar-09	2.8	3.4	1,056	376	101	308
Feb-09	3.8	4.2	1,143	301	110	270
Jan-09	3.6	4.1	1,166	322	104	284
Dec-08	4.1	3.8	1,263	309	103	332
Nov-08	5.0	4.5	1,382	277	99	310
Oct-08	4.1	3.7	1,493	363	87	401
Sep-08	4.5	4.6	1,525	340	93	333
Aug-08	4.6	5.1	1,536	333	89	299
Jul-08	4.7	5.3	1,519	321	96	285
Jun-08	5.1	5.4	1,535	302	97	286
May-08	5.5	6.0	1,499	273	94	249
Apr-08	5.5	7.0	1,469	268	102	210
Mar-08	6.1	8.8	1,386	226	110	158
Feb-08	8.2	11.7	1,342	163	130	115
Jan-08	10.6	15.2	1,293	122	135	85
Dec-07	14.5	12.0	1,288	89	119	107