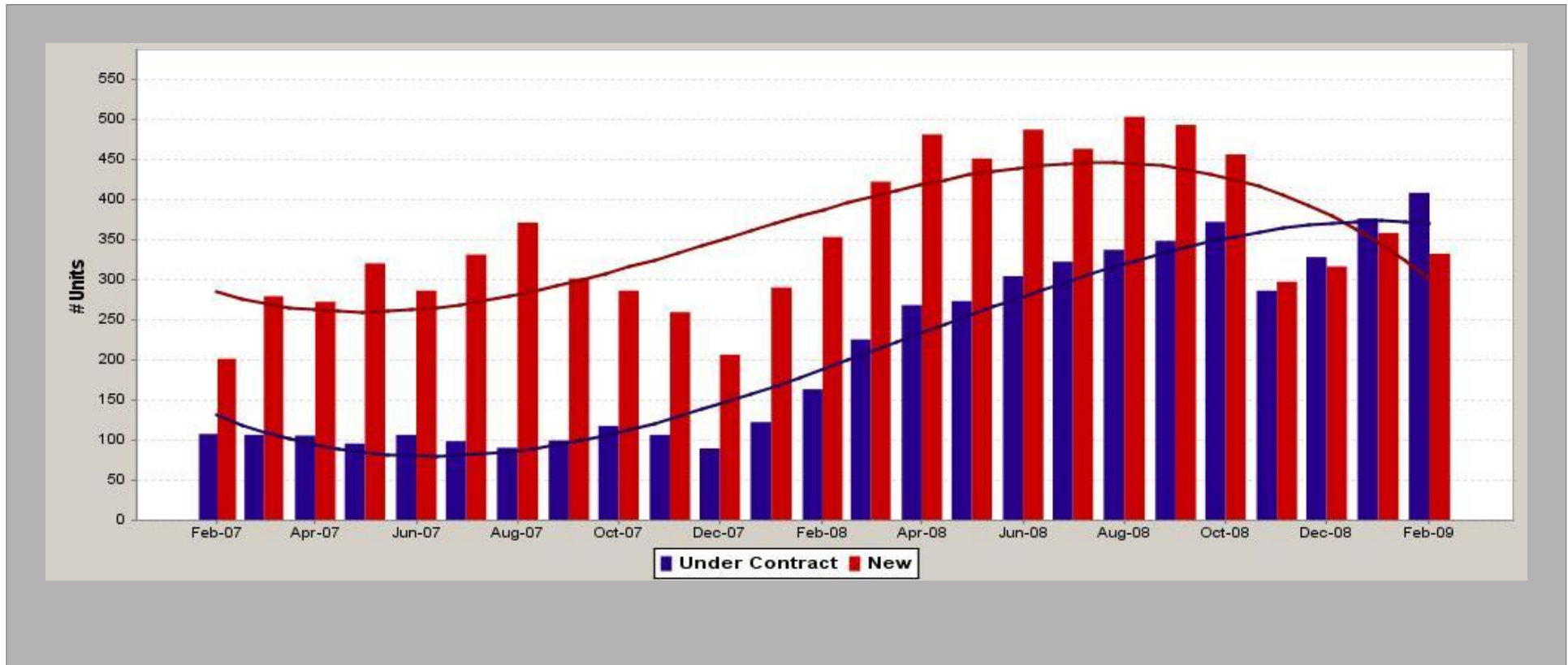


Market Dynamics

Supply & Demand - # Units (UC, New) 2 Years (Monthly) 02/01/07 - 02/28/09



KEY INFORMATION

	Feb-07	Feb-09	# Units Change	Percent Change
Under Contract	107	408	301	281.3
New	201	332	131	65.2
UC/New %	53.23	122.89	69.66	130.9

UC
+281%

New
+65%

MLS: BAREIS	Period: 2 Years (Monthly)	Price: \$0 - \$500,000	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family, Farms/Ranches)					Sq Ft: All
Counties:	Sonoma					

Market Dynamics
Supply & Demand - # Units (UC, New)
2 Years (Monthly) 02/01/07 - 02/28/09

Coldwell Banker - Santa Rosa

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Feb-09	1,381	116	408	90	266	66	106	168	332
Jan-09	1,552	120	376	79	283	72	127	191	358
Dec-08	1,670	121	328	79	333	73	148	169	316
Nov-08	1,776	116	286	70	310	70	136	166	297
Oct-08	1,996	106	372	62	401	67	145	168	456
Sep-08	2,063	105	348	69	336	68	175	155	493
Aug-08	2,061	105	337	66	299	67	154	169	503
Jul-08	2,034	106	322	69	285	65	154	162	463
Jun-08	2,024	104	304	67	286	74	149	160	487
May-08	1,964	106	273	72	249	89	154	159	451
Apr-08	1,910	108	268	86	210	86	129	160	481
Mar-08	1,800	113	225	82	156	115	146	163	422
Feb-08	1,672	119	163	110	107	114	131	159	353
Jan-08	1,599	125	122	118	85	111	158	158	290
Dec-07	1,549	124	89	101	108	94	151	157	206
Nov-07	1,617	114	106	102	126	91	168	138	259
Oct-07	1,678	109	117	86	106	93	203	136	286
Sep-07	1,637	104	99	97	87	78	146	145	301
Aug-07	1,573	98	90	83	114	85	147	116	371
Jul-07	1,425	96	98	80	122	94	125	126	331
Jun-07	1,290	96	106	86	98	71	90	144	286
May-07	1,184	93	95	71	107	78	85	131	320
Apr-07	1,016	95	105	83	101	93	47	134	272
Mar-07	913	98	106	89	127	105	63	125	279
Feb-07	784	108	107	96	88	84	43	138	201