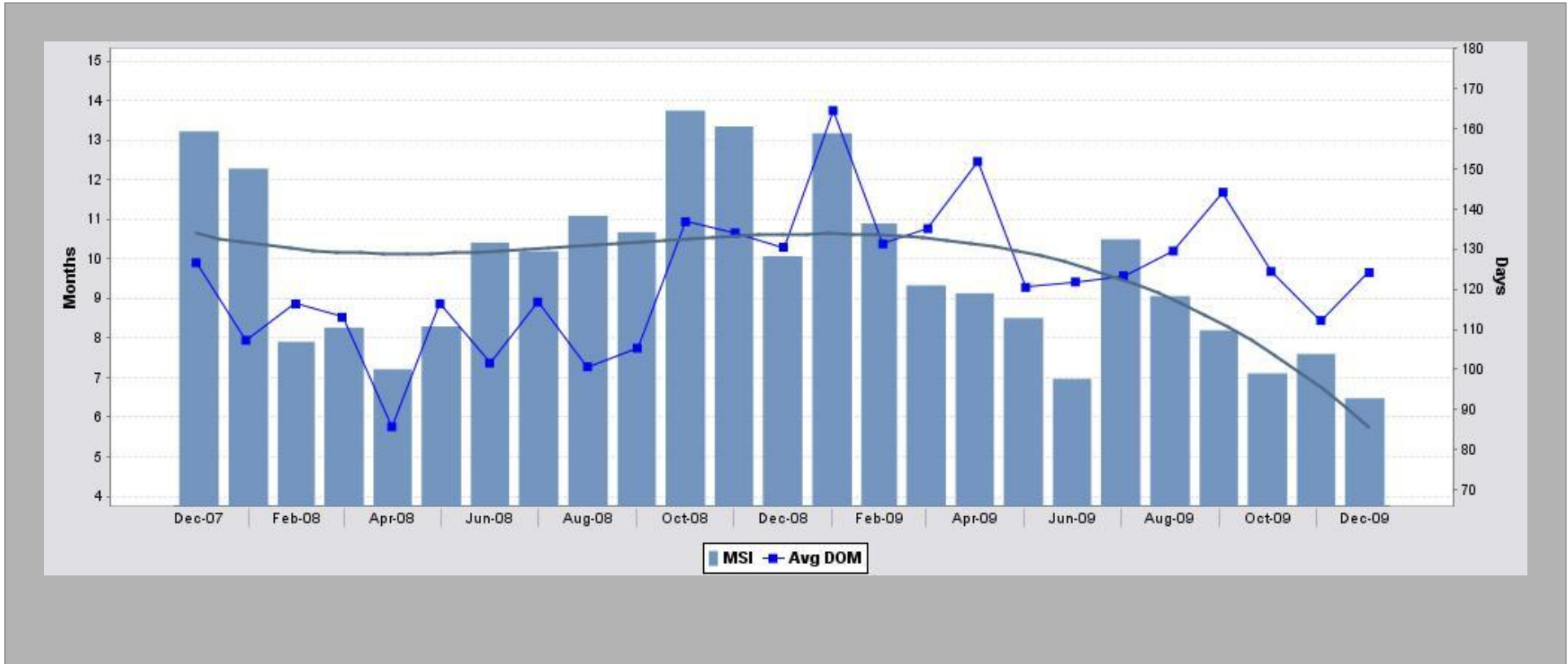


## Market Dynamics

### Months Supply of Inventory (MSI) 2 Years (Monthly) 12/01/07 - 12/31/09



#### KEY INFORMATION

	Dec-07	Dec-09	Change	Percent Change
MSI	13	6	-7	-51.0
DOM	127	124	-2	-1.9

**MSI**  
-51%

**DOM**  
-2%

MLS: BAREIS	Period: 2 Years (Monthly)	Price: \$500,000 - \$10,000,000	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family)					Sq Ft: All
Counties:	Sonoma					

# Market Dynamics

## Months Supply of Inventory (MSI)

### 2 Years (Monthly) 12/01/07 - 12/31/09

Coldwell Banker - Santa Rosa

Time Period	Months Supply of Inventory	NAR MSI	# Properties For Sale Last Day of Month	# Properties Under Contract	Under Contract Average DOM	# Properties Sold
Dec-09	6.5	5.8	557	86	124	96
Nov-09	7.6	7.9	699	92	112	88
Oct-09	7.1	7.7	789	111	124	102
Sep-09	8.2	9.0	877	107	144	97
Aug-09	9.1	10.2	906	100	130	89
Jul-09	10.5	8.0	934	89	123	117
Jun-09	7.0	10.1	899	129	122	89
May-09	8.5	8.4	859	101	120	102
Apr-09	9.1	12.5	840	92	152	67
Mar-09	9.3	11.4	765	82	135	67
Feb-09	10.9	15.6	719	66	131	46
Jan-09	13.2	12.5	698	53	165	56
Dec-08	10.1	8.9	745	74	130	84
Nov-08	13.3	16.0	894	67	134	56
Oct-08	13.7	8.7	1,017	74	137	117
Sep-08	10.7	10.6	1,110	104	105	105
Aug-08	11.1	10.3	1,153	104	101	112
Jul-08	10.2	9.1	1,213	119	117	134
Jun-08	10.4	9.2	1,218	117	102	133
May-08	8.3	8.8	1,161	140	116	132
Apr-08	7.2	8.5	1,118	155	86	132
Mar-08	8.3	9.9	1,066	129	113	108
Feb-08	7.9	13.6	980	124	116	72
Jan-08	12.3	11.7	970	79	107	83
Dec-07	13.2	12.3	1,018	77	127	83