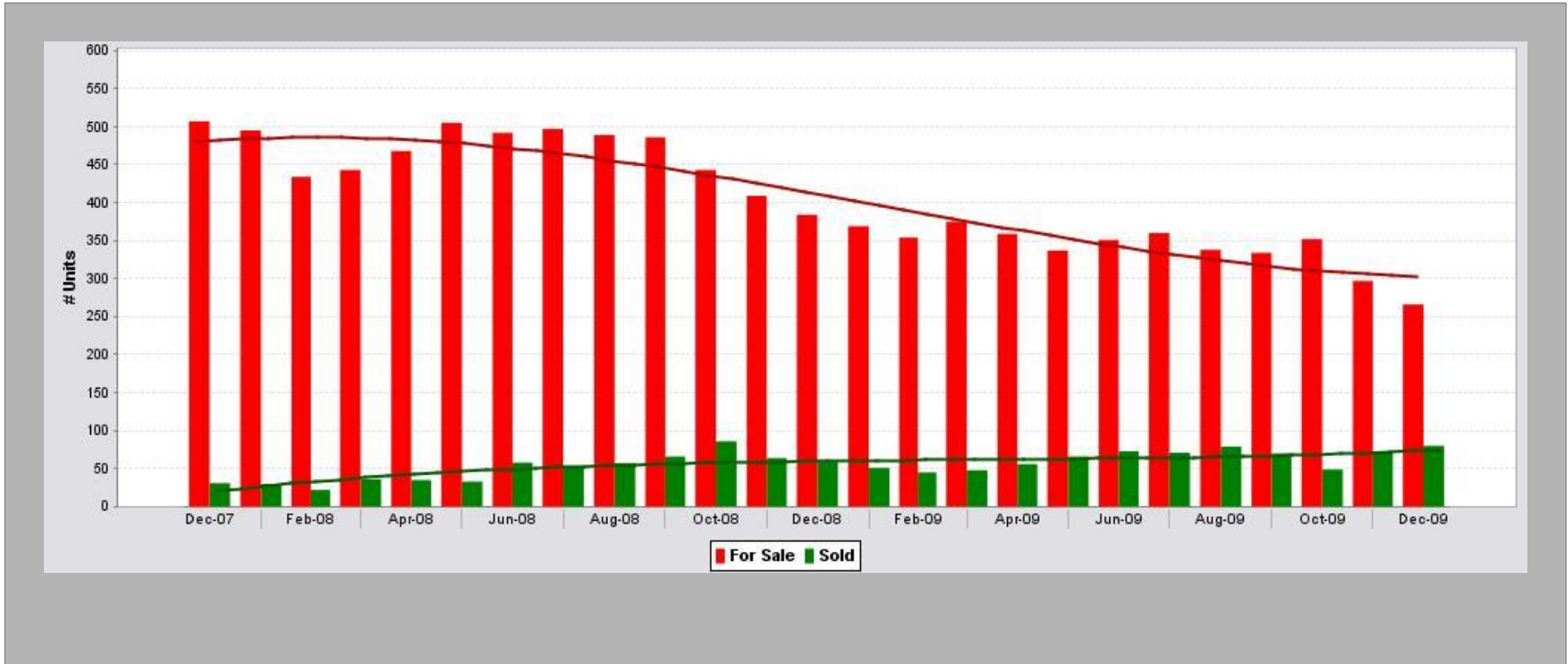


## Market Dynamics

### Supply & Demand - # Units (FS, Sold) 2 Years (Monthly) 12/01/07 - 12/31/09



#### KEY INFORMATION

	Dec-07	Dec-09	# Units Change	Percent Change
For Sale	507	266	-241	-47.5
Sold	31	80	49	158.1
Sold/FS %	0	0	0	391.9

For Sale  
-48%

Sold  
+158%

MLS: BAREIS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Condo/Coop)					Sq Ft: All
Counties:	Sonoma					

**Market Dynamics**  
**Supply & Demand - # Units (FS, Sold)**  
**2 Years (Monthly) 12/01/07 - 12/31/09**

**Coldwell Banker - Santa Rosa**

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Dec-09	266	107	90	65	80	83	31	133	75
Nov-09	297	121	82	63	73	81	24	146	79
Oct-09	352	131	98	62	49	87	36	183	119
Sep-09	334	149	77	78	70	72	24	102	103
Aug-09	338	160	87	82	79	106	20	143	94
Jul-09	360	168	85	98	71	89	31	129	111
Jun-09	351	176	85	92	73	113	17	110	97
May-09	337	189	53	103	66	108	30	137	79
Apr-09	359	193	77	119	56	116	24	167	92
Mar-09	375	201	75	137	48	160	33	154	101
Feb-09	354	220	52	140	45	101	28	188	65
Jan-09	369	218	52	126	51	100	28	154	72
Dec-08	384	213	49	85	59	88	38	154	71
Nov-08	409	214	59	96	64	101	37	181	61
Oct-08	443	208	62	100	86	97	33	136	86
Sep-08	486	196	78	92	66	79	51	134	104
Aug-08	489	198	75	109	57	85	32	136	116
Jul-08	497	193	67	84	52	115	57	124	108
Jun-08	492	197	59	106	58	100	44	146	101
May-08	505	196	48	106	33	129	66	161	117
Apr-08	468	202	47	110	35	97	33	148	116
Mar-08	443	212	31	110	36	129	60	181	97
Feb-08	434	216	33	133	22	97	55	162	75
Jan-08	495	210	26	141	30	133	110	166	78
Dec-07	507	207	27	89	31	69	63	147	60