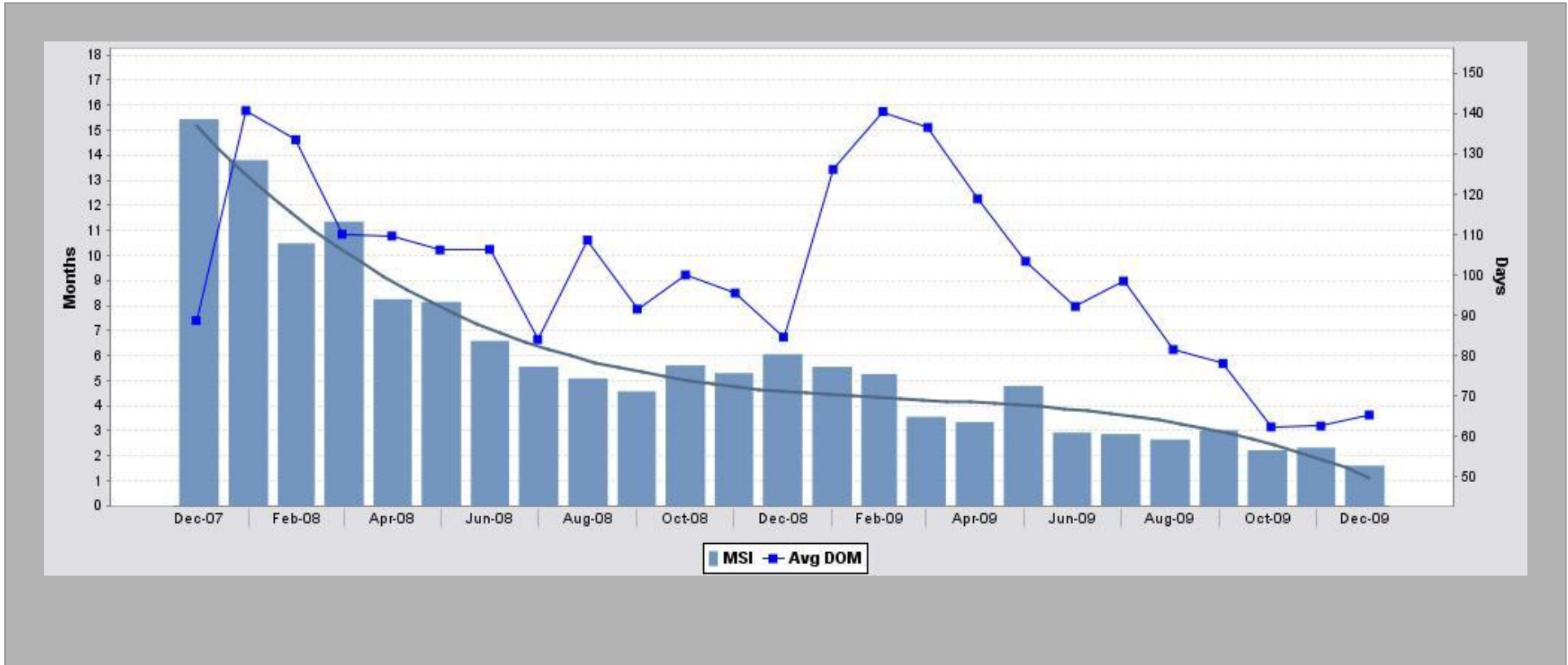


Market Dynamics

Months Supply of Inventory (MSI) 2 Years (Monthly) 12/01/07 - 12/31/09



KEY INFORMATION

	Dec-07	Dec-09	Change	Percent Change
MSI	15	2	-14	-89.6
DOM	89	65	-23	-26.3

MSI
-90%

DOM
-26%

MLS: BAREIS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Condo/Coop)					Sq Ft: All
Counties:	Sonoma					

Market Dynamics

Months Supply of Inventory (MSI)

2 Years (Monthly) 12/01/07 - 12/31/09

Coldwell Banker - Santa Rosa

Time Period	Months Supply of Inventory	NAR MSI	# Properties For Sale Last Day of Month	# Properties Under Contract	Under Contract Average DOM	# Properties Sold
Dec-09	1.6	1.8	145	90	65	80
Nov-09	2.3	2.6	191	82	63	73
Oct-09	2.2	4.4	218	98	62	49
Sep-09	3.0	3.3	233	77	78	70
Aug-09	2.7	2.9	231	87	82	79
Jul-09	2.9	3.4	244	85	98	71
Jun-09	2.9	3.4	249	85	92	73
May-09	4.8	3.8	254	53	103	66
Apr-09	3.4	4.6	258	77	119	56
Mar-09	3.6	5.6	267	75	137	48
Feb-09	5.3	6.1	274	52	140	45
Jan-09	5.6	5.7	289	52	126	51
Dec-08	6.1	5.0	297	49	85	59
Nov-08	5.3	4.9	313	59	96	64
Oct-08	5.6	4.0	348	62	100	86
Sep-08	4.6	5.4	357	78	92	66
Aug-08	5.1	6.7	382	75	109	57
Jul-08	5.6	7.2	373	67	84	52
Jun-08	6.6	6.7	389	59	106	58
May-08	8.1	11.8	391	48	106	33
Apr-08	8.3	11.1	388	47	110	35
Mar-08	11.4	9.8	352	31	110	36
Feb-08	10.5	15.7	346	33	133	22
Jan-08	13.8	12.0	359	26	141	30
Dec-07	15.4	13.5	417	27	89	31